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LIFE SCIENCES



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IN SUCCESS**

Supply Chain Planning

Mirka Fris, Planning Manager

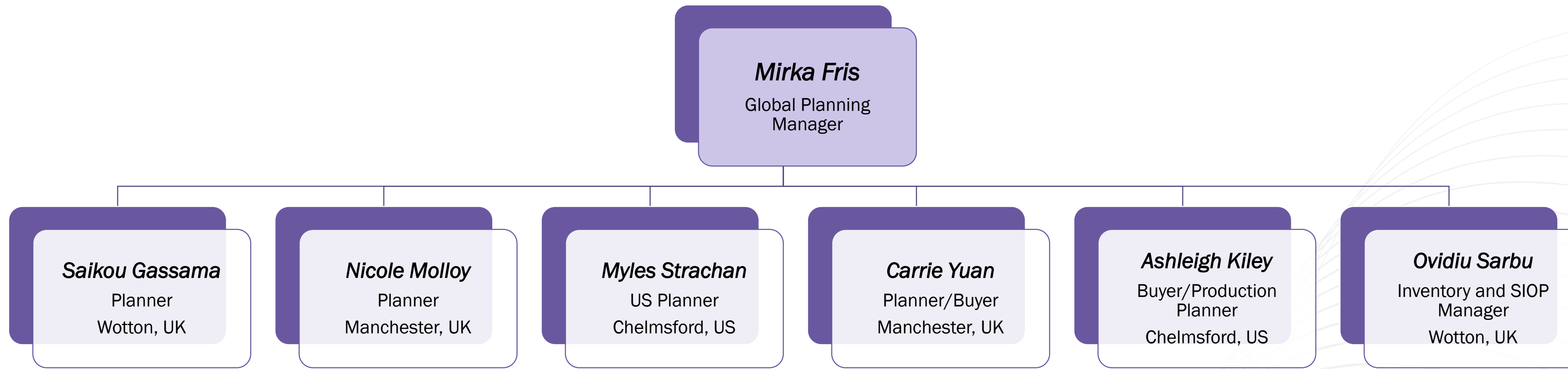
March 9th, 2023

Agenda



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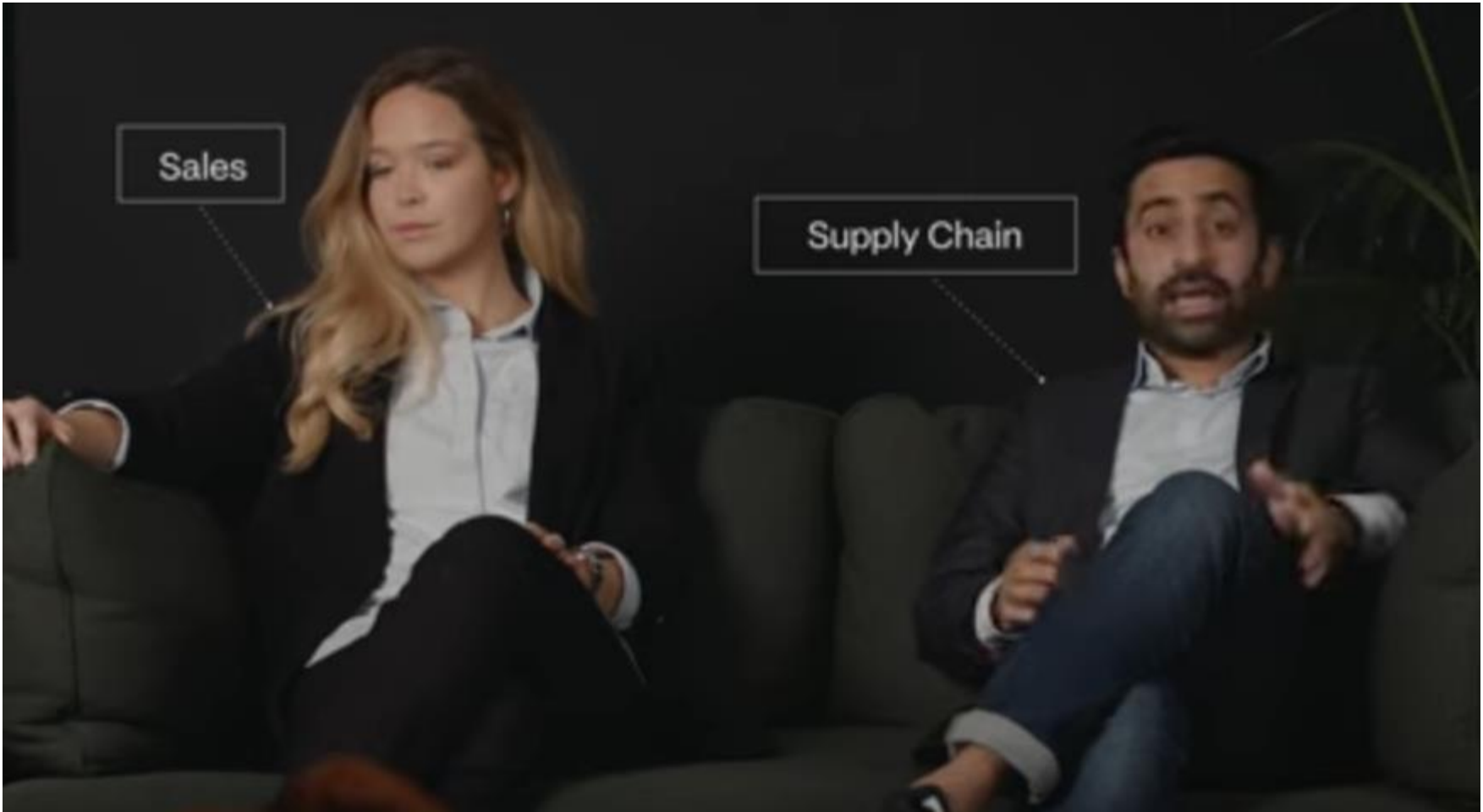
Introduction – Planning Team Structure



S&OP Counselling Session

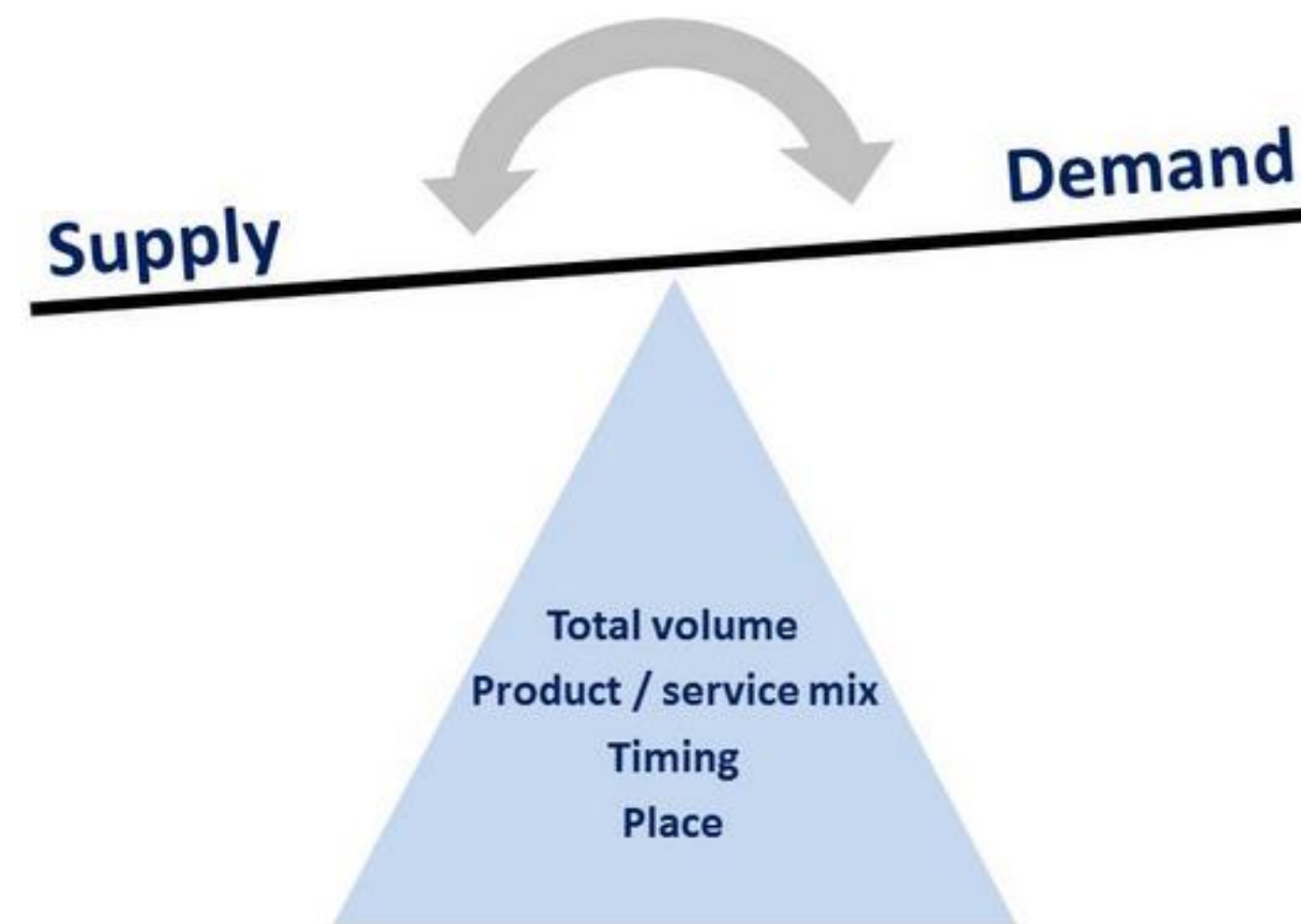


<https://www.youtube.com/watch?v=gRLLJKS9lwM>



“The supply chain stuff is really tricky.”

Elon Musk, CEO of Tesla and SpaceX



Key Planning Processes

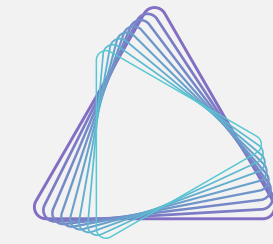


- New Sales Orders Scheduling
- Updating Shipping Dates on existing Sales Orders if stock delivered earlier/delayed
- Working closely with the Warehouse team to ensure orders are shipped on time
- Working closely with Production to ensure sufficient stock is manufactured
- Working closely with Purchasing on stock deliveries
- Maintaining Forecasts and Safety Stock levels
- Stock rebalancing between Azenta sites
- Participating in S&OP monthly meetings

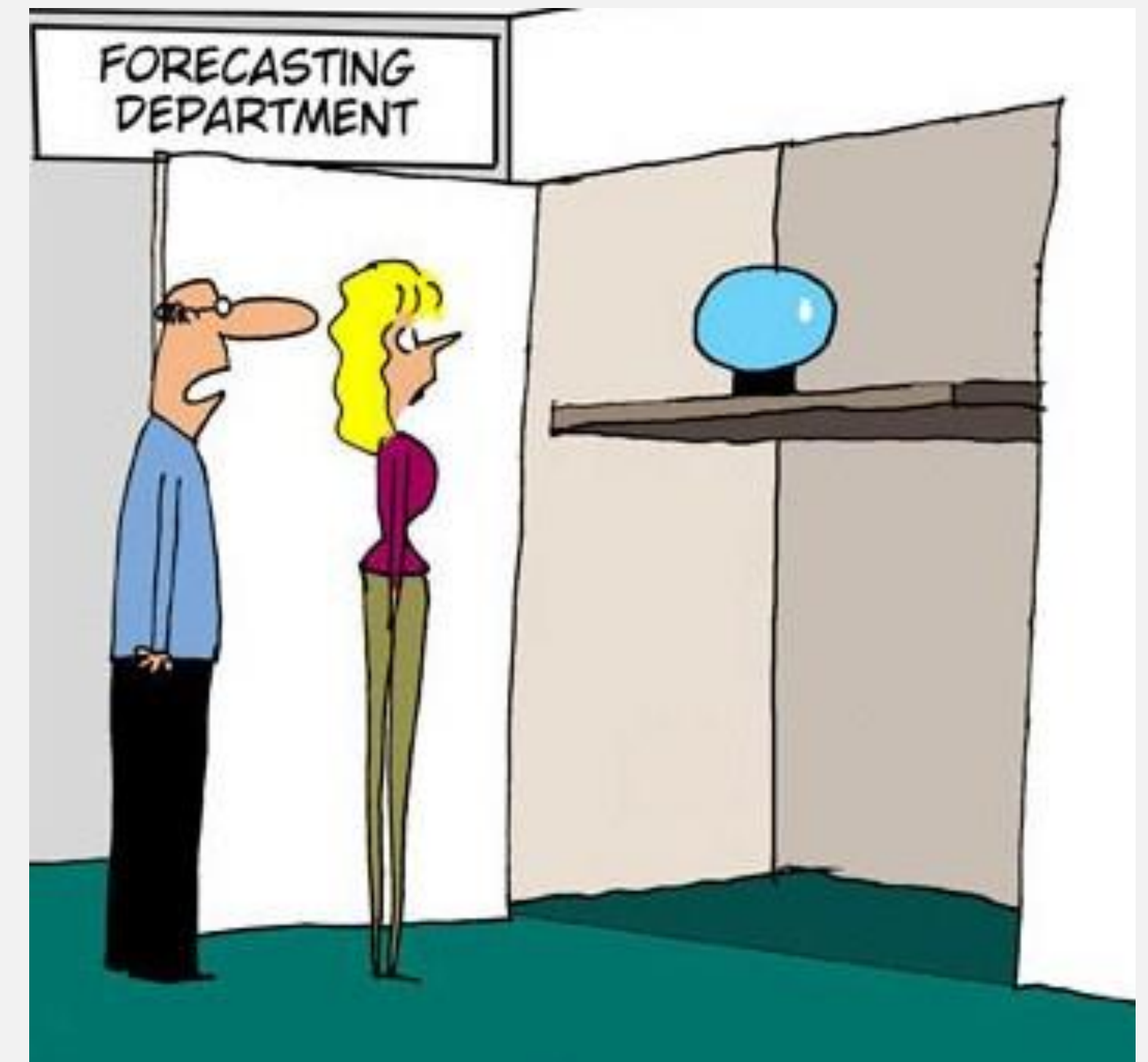
Forecasting



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Stocking Policy



- Stock sourced directly from Suppliers to each Warehouse in the US/UK
- Stock transfers between Azenta warehouses

Inventory Holding Strategy (by velocity):

A Class Items

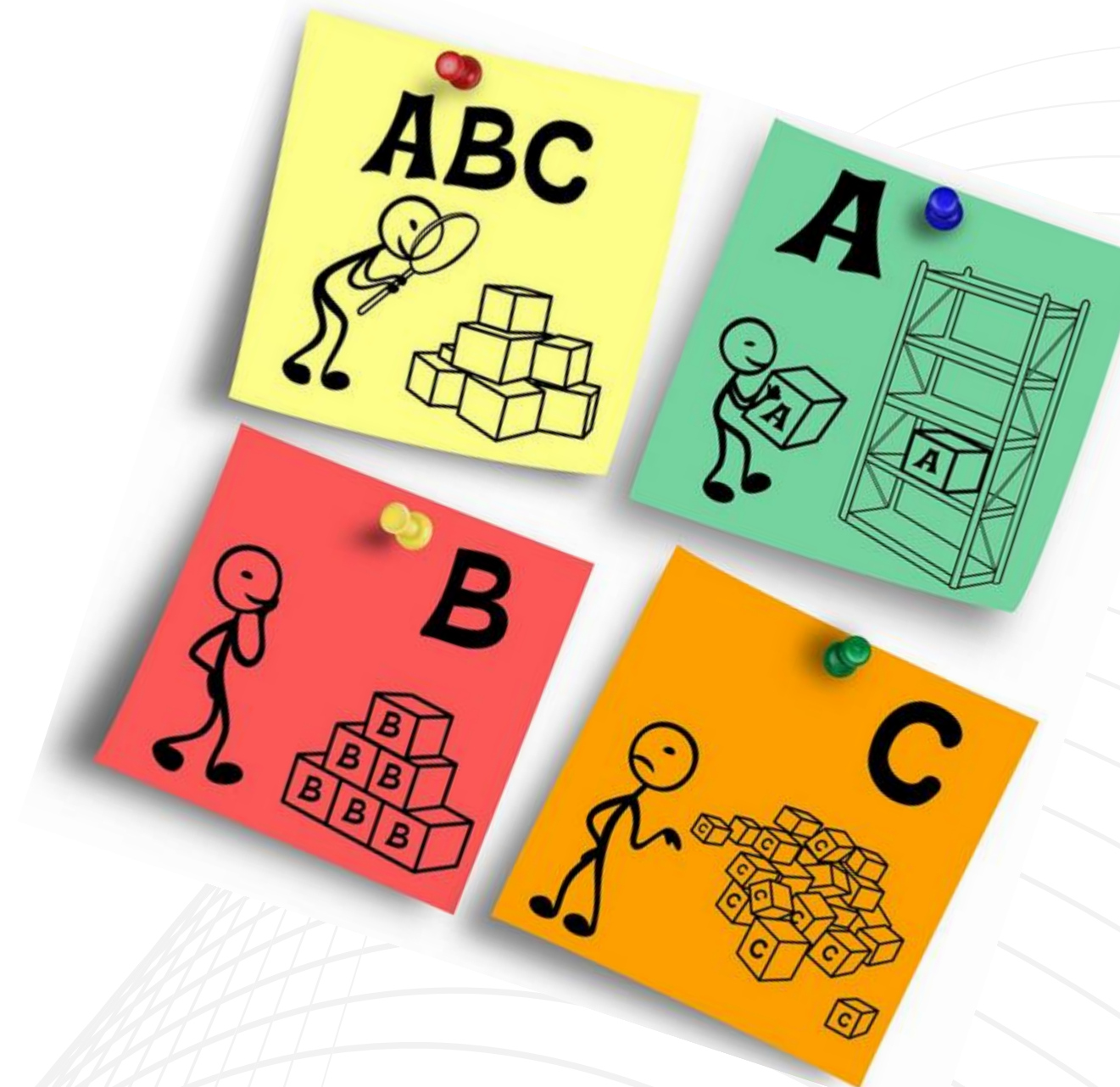
Best selling items with movement 8-12mths out of 12
Monthly Forecast and 2mnth Safety Stock

B Class Items

Items selling less frequently 4-7mnth out of 12
Monthly Forecast and 1mnth Safety Stock

SP#, -GS, -S, C & D Class Items

Items sold very sporadically or not sold at all
No Forecast, No Safety Stock
Customers will have 8-12wks LT



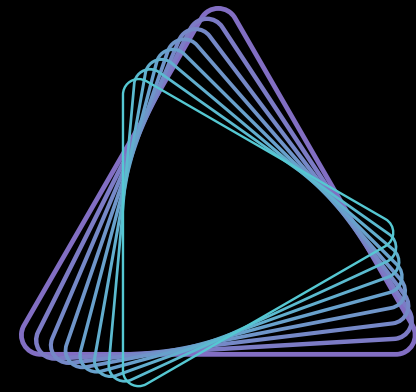
Working Together



Support needed from our Partners:

- Visibility of finishing and new projects
- Forecast
- Collections

How can we better support you?



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Thank you!

